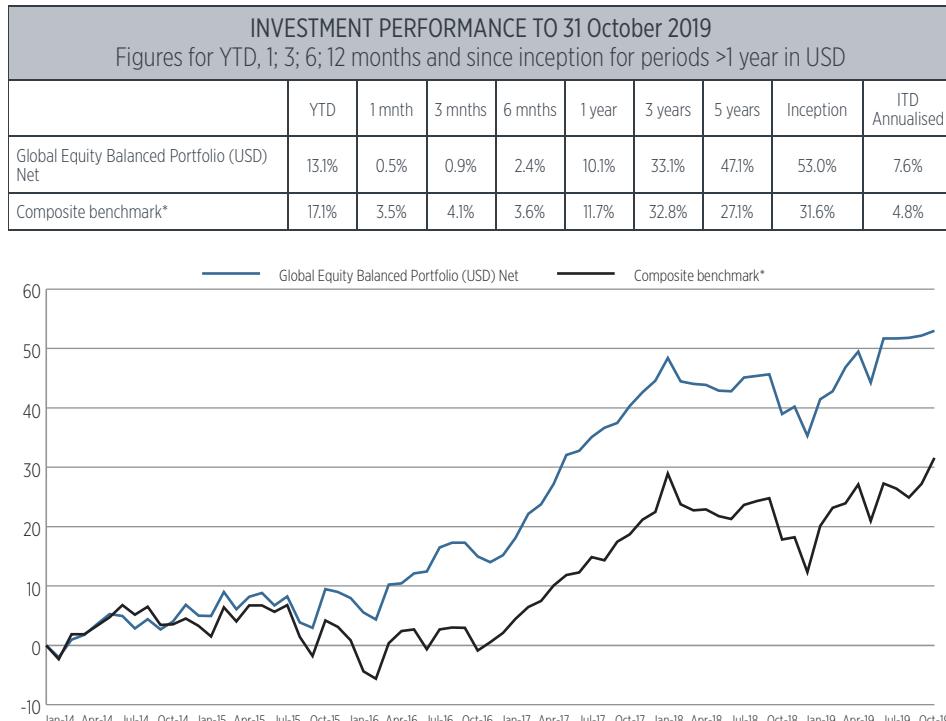


Global balanced portfolio

October 2019

OBJECTIVE The primary objective is to provide above-average total returns (capital plus income) over a medium to long-term investment horizon, by investing in ordinary shares listed globally. The portfolio is designed to achieve a balance between income and capital growth. It will have between 40% and 75% in international equities and to manage overall risk, the portfolio will include exposure to fixed interest and cash. For diversification there may also be an allocation to alternatives and property funds. The underlying global fixed income exposure will predominately be focussed on investment grade government and corporate bonds, and will actively seek a total return for investors, through generating a reasonable income while attempting to preserve capital. Global fixed income exposure is provided through employing an active asset allocation approach to investing in fixed income assets across the investible global universe. This may include investing in direct bonds, and funds for diversification benefits, of global developed governments, global investment grade corporates, global emerging markets and global high yield.

PERFORMANCE



TOP 5 EQUITY POSITIONS

Microsoft Corp	3.8%
Medtronic PLC	3.4%
Roche Holding AG	3.1%
Johnson & Johnson	2.9%
Reckitt Benckiser Group PLC	2.8%

TOP FIXED INCOME POSITIONS

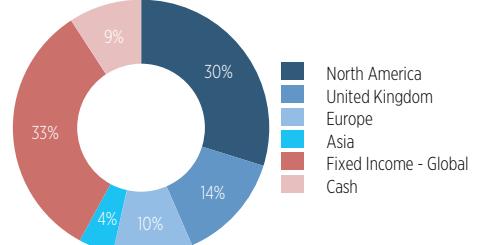
MAN GLG Strategic Bond Fund	32.9%
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WHY CHOOSE THIS PORTFOLIO This mandate is suitable for investors who are looking for a balance of risk and reward. They accept that seeking higher returns means there is an increased risk of capital loss compared with a more cautious strategy, but wish to balance this with a desire to avoid high levels of risk within their portfolio as a whole. Equity and property exposure will range between 40% – 75% and fixed income/alternatives/cash allocation will range between 25% – 60%. Investors in this portfolio could be exposed to potentially significant volatility due to a combination of underlying share price movements and foreign exchange impacts on portfolio returns.

ASSET ALLOCATION

International equity	58.0%
Global Fixed income	32.9%
Cash	9.2%
Total	100.0%

GLOBAL ANALYSIS



ABOUT THE PORTFOLIO

Minimum investment:	US\$150,000 GBP£150,000 €150,000
Portfolio management fee:	1.15%pa
SPW admin fee:	0.25%pa
Custody fees:	10bps on assets < £300,000 5bps on all assets > £300,000
Brokerage fees:	0.5% per trade
Benchmark:	Composite
Risk rating:	Adventurous
Yield:**	1.04%

This investment strategy includes unit trusts and as such there will be additional costs charged by the underlying manager which will be passed through to the investor. The fees payable on the underlying unit trusts in the model increase the TER of the model portfolio by approximately 20-30bps pa.

**The estimated yields are net of dividend credit. The yield figures are as at the last day of the month and may go down as well as up.

GLOBAL EQUITY COMMENTARY

In October markets were up across major geographies. The MSCI World ended the month up 2.5%. The MSCI North America was up 2% whilst the MSCI Europe excluding UK was up 3.4%. The MSCI UK All Cap was up 3.4%, the MSCI Japan was up 4.9% and the MSCI Asia excluding Japan increased by 3%. The MSCI Emerging Markets index was up 2.8%.

The Global Balanced portfolio underperformed the MSCI World Index by -2.93% during October. The underweight allocations to Financials and overweight to Consumer Staples were the largest detractors this month, this was offset by our overweight allocations to Health Care and Information Technology.

In terms of stock selection, Bayer was the best performer in absolute terms rising by 10%. Other notable performers were Sage (+9.6%) and Facebook (+7.6%). Yum Brands (-10.3%) and Danone (-5.9%) were the major detractors.

In the month we bought Intercontinental Hotel Group.



As Head of Global Equities, Pieter is the lead fund manager for the Sanlam Global High Quality Equity fund and the Clime International Equity fund having joined the firm in mid 2012. His responsibilities include the design, management and implementation of our global equity client offering including segregated mandates for high net worth individuals. Pieter oversees a team of five analysts focusing on global and UK equities across multiple industries. Current assets under management managed by the investment team in direct global and UK equity mandates is more than \$1.bn.

PIETER FOURIE, Head of Global Equities



Phil is the Chief Investment Officer for Sanlam Private Wealth UK. He graduated with a first-class honours degree in Mathematics from Oxford University and has 15 years of investment experience. He has a proven track record running a market neutral hedge fund as well as global long only funds. His career began in 2000 as an analyst on the European Equity team at Tokyo Mitsubishi Asset Management. In 2006 he joined the Global Equity team at Batterymarch. Phil has been a CFA Charterholder since 2003.

PHILIP SMEATON, Chief Investment Officer

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FIXED INCOME COMMENTARY

Government bonds posted positive returns in October up 0.5% measured by the Bloomberg Barclays Aggregate Government Bond Index. Investment grade credit gained 1.2% as measured by the Bloomberg Barclays Global Corporate Index, while the Bloomberg Barclays Global High Yield Index was up 0.9% in the month. The Global balanced portfolio's fixed income holdings returned -0.1% in USD.

MANDATORY DISCLOSURE

Participation in this portfolio is a medium to long-term investment. The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to its future performance. Calculations are based on a lump sum investment with gross income reinvested. Actual investment performance will differ based on the fees applicable, the actual investment date and the date of reinvestment of income. A schedule of fees and maximum commissions is available from the manager.

This factsheet provides information on a model portfolio that has been designed to reflect the global equity income portfolio service. Actual investment performance experienced by clients will reflect portfolio specific decision made by the portfolio manager. In practice, the portfolio manager may take up to six months to be fully invested in this portfolio and potentially longer where this is appropriate to do so. This gives the portfolio manager the opportunity to invest in the stocks at an attractive entry point.

***The estimated yields are net of dividend credit. The yield figures are as at the last day of the month and may go down as well as up.*

Sanlam Private Wealth

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