

SPW DIVIDEND INCOME PORTFOLIO

31 DECEMBER 2024

Conservative	Cautious	Moderate	Mod Agar
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PORTFOLIO DESCRIPTION AND INVESTMENT OBJECTIVE

This is a diversified local equity portfolio which may include both ordinary and preference shares. The portfolio aims to invest in shares that offer higher dividend yields than the general market, and which we believe can sustain or grow their dividends over time. The objective of the portfolio is to provide a combination of income and capital growth, with an emphasis on growing the income stream in real terms over an investment horizon of three years. This portfolio is suitable for investors who can withstand potential capital volatility in the shorter term.

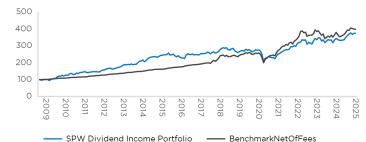
YOUR PERSONAL EQUITY PORTFOLIO

The SPW Dividend Income Portfolio is constructed by the investment team based on an intensive and rigorous investment process. The model portfolio acts as a guide to your portfolio manager in customising your personal portfolio to suit your individual requirements. It is important to note that the performance on this fact sheet is based on the model portfolio and the performance of your portfolio may vary depending on the level of deviation from the model portfolio and the fees charged.

WHY SELECT A PERSONAL PORTFOLIO

A personal portfolio is suitable to more discerning investors who might have unique factors to consider during the investment process. With a personal portfolio, your investment can be tailored to your unique requirements. You will have the benefit of more direct access to your portfolio manager and you have the benefit of enjoying direct ownership of shares. Your portfolio will not be affected by the cash investment or withdrawals of other investors.

PERFORMANCE NET OF FEES¹



Percentage Returns Portfolio **Benchmark** Active Since inception 8.42% 8.83% -0.41% 10 Yrs (Annualised) 4.38% 9.40% -5.02% 5 Yrs (Annualised) 6.28% 9.07% -2.79% 3 Yrs (Annualised) 5.94% 4.86% 1.08% Past 12 Months 8.81% 4.07% 4.74% 8.81% 4.07% YTD 4.74%

PORTFOLIO INFORMATION

Risk rating	Aggressive
Inception date	September 2008
Minimum investment	R1.5 million
Benchmark	70% FTSE/JSE Dividend Plus TR Index / 30% STeFI
Management company	Sanlam
Portfolio manager	Gary Davids
Initial fees	Nil
Annual management	Fee sliding scale (refer to mandate)

TOP 5 HOLDINGS

(Please note your portfolio might vary from this)

British American Tobacco PLC	10.30%
Absa Group Ltd	7.07%
Discovery Limited B Preference Share	5.20%
Bidvest	4.88%
PEPKOR (PPH)	4.53%

EQUITY SECTOR EXPOSURE



ABOUT THE PORTFOLIO MANAGER



Gary Davids, B.Com Honours

Gary Davids joined Sanlam Private Wealth in July 2022, focusing on the South African financials sector. He graduated with a BCom Honours in Financial Analysis and Portfolio Management from the University of Cape Town and is currently completing his Masters in Corporate Finance and Valuation at the University of Cape Town. Gary worked as an investment analyst in the asset management industry for eight years before joining Sanlam Private Wealth.

PORTFOLIO MANAGERS COMMENT

The final quarter of 2024 was characterised by US exceptionalism, rising bond yields and Donald Trump's election victory. Developed market equities, as measured by the MSCI World Index, ended the quarter 0.2% lower in US dollars. In the major markets, the US (S&P 500) gained 2.4% while European (-8.9%) and emerging market equities (-8.0%) struggled. In rand terms, the MSCI World Index gained 9.6% as the rand lost material ground to the US dollar over the quarter.

The US Federal Reserve followed up its initial 50-basis-point rate cut in September with two 25-basis-point cuts in November and December as expected, but firm economic data and sticky inflation resulted in lower market expectations for future rate cuts. This put upward pressure on bond yields throughout the quarter, aggravated by the US election in which the Republicans gained control of the Presidency, the Senate and Congress – likely making it easier to implement bolder policy actions. The yield on 10-year US Treasury bonds rose 79 basis points over the quarter, the biggest quarterly gain since the third quarter of 2022.

Trump's threats of implementing tariffs on trading partners, an outperforming US economy and higher interest rate expectations created the backdrop for a stronger US dollar - the Dollar Index rose 7.6% in the fourth quarter. The global backdrop took some shine off SA assets in Q4, following two strong quarters post the positive SA election outcome earlier in the year. The FTSE/JSE All Share Index declined 2.1% in the fourth quarter, dragged lower by mining shares, while domestic-focused companies such as general retailers and food producers continued to rise. Higher global bond yields put some pressure on SA bonds, resulting in a more muted 0.4% return over the quarter. Listed property declined 0.8%, while cash returned 0.7%.

While the risk-versus-reward outlook for global equities currently doesn't appear attractive at the index level, there are pockets of attractively valued companies for active managers to pick from. SA equities and bonds continue to screen cheaply after more than five years of domestic and foreign investor outflows. However, to maintain momentum, the positive post-election sentiment and structural reforms need to convert into actual improved economic growth. SA will also remain sensitive to the global cycle.

The SPW Dividend Income portfolio returned 0.27% for the month of December 2024. Over the past 12 months, the portfolio delivered a total return of 8.81% – the top contributors to performance were British American Tobacco (+36.7%), Pepkor (+51.4%), Absa (+26.7%) and Sanlam (+26.7%). Sasol (-54.4%), BHP Group (-23.3%), Mondi (-19.7%) and Glencore (-23.4%) detracted from performance.

The expected gross dividend yield on the portfolio over the next 12 months is 7%.

ABOUT SANLAM PRIVATE WEALTH

Sanlam Private Wealth is a holistic, integrated wealth management business that provides advice and manages assets for high net worth private individuals, cultural organisations, charitable institutions and similar entities with investable assets of more than R1.5 million.

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MANDATORY DISCLOSURE

Participation in the SPW Dividend Income Portfolio is a medium- to long-term investment. The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to its future performance. Calculations are based on a lump sum investment with gross income reinvested on the ex-dividend date. All performance figures are net of fees and costs. Actual investment performance will differ based on the fees applicable, the actual investment date and the date of reinvestment of income. A schedule of fees and maximum commissions is available from the manager. Sanlam Private Wealth (Pty) Ltd, registration number 2000/023234/07, is a member of the Johannesburg Stock Exchange, a licensed Financial Services Provider (FSP 37473) and a Registered Credit Provider (NCRCP1867).

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