

PRIVATE Wealth

30 APRIL 2024

(MINIMUM DISCLOSURE DOCUMENT)

SANLAM PRIVATE WEALTH EQUITY FUND

Conservative

Cautious M

Moderate Moderate Aggressive

Dick rating

Aggressive

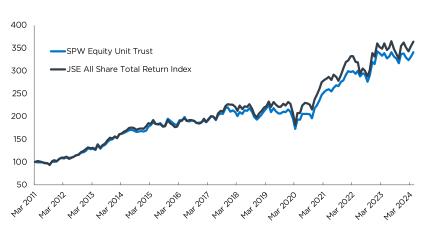
Aggracciva

INVESTMENT OBJECTIVE AND STRATEGY

The objective of this portfolio is to provide above average growth in capital over the medium to long term. Income will be of secondary importance. The risk associated with this portfolio will be the same as the risk associated with SA equities as an asset class. Volatility of capital can occur over the short term. The portfolio will invest in liquid assets and in shares across all sectors of the JSE Securities Exchange of South Africa, (JSE Limited). The fund aims to outperform the JSE All Share Index on a total return basis, over an investment horizon of three years or more, by investing in companies that are undervalued relative to their intrinsic value. The investments are subject to rigorous, in-depth research and adhere to our pragmatic value investment philosophy.

The investment manager will also be allowed to invest in financial instruments as allowed by the Act from time to time in order to achieve its investment objective. The portfolio may also invest in participatory interests of underlying unit trust portfolios. The fund may at any time hold a maximum of 45% in offshore assets.

CUMULATIVE PERFORMANCE GRAPHS SINCE LAUNCH



PERFORMANCE AS AT 30 APRIL 2024 ON A ROLLING MONTHLY BASIS

| Percentage Returns | Portfolio | Benchmark | Active |
|------------------------------|-----------|-----------|--------|
| Since Inception (Annualised) | 9.83% | 10.39% | -0.56% |
| 10 Yrs (Annualised) | 7.57% | 8.11% | -0.54% |
| 5 Yrs (Annualised) | 8.62% | 9.41% | -0.79% |
| 3 Yrs (Annualised) | 9.77% | 8.81% | 0.96% |
| Past 12 Month | 0.50% | 1.14% | -0.63% |

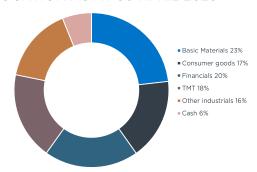
Annualised return is the weighted average compound growth rate over the period measured. Income reinvested on ex-dividend date. Indices shown in local currency. Source: Money Mate.

TOP 5 SHARE HOLDING AS AT 30 APRIL 2024

(Please note your portfolio might vary from this)

| Prosus | 10.7% |
|--------------------------|-------|
| Naspers | 7.7% |
| British American Tobacco | 6.6% |
| Anglo American | 6.6% |
| Standard Bank | 5.4% |

ASSET ALLOCATION AS AT 30 APRIL 2023



PORTFOLIO INFORMATION

| Risk rating | Aggressive |
|------------------------------|--|
| Issue date | 14 May 2024 |
| Minimum investment | R30 000 |
| Min monthly | R1000 |
| Benchmark | FTSE/JSE All Share TR Index |
| ASISA Fund classification | South African– Equity -General |
| Management | Sanlam Private Wealth |
| Portfolio manager | David Lerche |
| Fund launch | 1 April 2011 |
| Bi-annual distribution | 30 June 2023 22.37 cents per unit 31 December 2023 45.51 cents per unit |
| Income payment dates | 1st working day in July & January |
| Portfolio valuation | 15:00 |
| Transaction cut-off | 15:00 |
| Withdrawals | On request |
| Daily price info | The local newspapers and www.sanlamunittrusts.co.za |
| Repurchase period | 3 working days |
| Size of fund | R138.9m as at 30 April 2024 |

FEES (A1 CLASS)

| Initial fees | 0% | |
|--|-------------------|--|
| Annual management fee | 1.725% (incl vat) | |
| Annual advice fee | 1.15% (incl vat) | |
| Total expense ratio (TER) | 1.52% | |
| Transaction cost (TC) | 0.15% | |
| Total investment charges | 1.67% | |
| An annual negotiated advice fee is paid via a repurchase of units from the investor, | | |

ACTUAL HIGHEST & LOWEST ANNUAL PERFORMANCE FOR ROLLING 10 YEARS

| Highest | 33.72% | (2020/2021) |
|---------|---------|-------------|
| Lowest | -14.51% | (2019/2020) |

The highest and lowest annualised performance numbers are based on 10 non-overlapping one year periods or the number of non-overlapping one year periods from inception where performance history does not yet exist for 10 years.



ABOUT THE PORTFOLIO MANAGER

David Lerche B. Bus. Sci (Hons), CFA, CA (SA)

David has 14 years' experience in the asset management industry. He is a CFA charterholder and a qualified CA (SA), and has degrees in finance and accounting. David joined the Sanlam Private Wealth team five years ago as an investment analyst, and has been Head of Equities since the start of 2021. Before this, he spent nine years in institutional stockbroking as an equity analyst servicing major South African and global asset managers.

PORTFOLIO MANAGER'S COMMENTS

The global equity market continued the rally that started in October 2023 into the first quarter of 2024, once again led by US tech. However, the equity market did not require lower rates to perform this time, as traders pushed back their expectation for central bank rate cuts amid stickier-than-hoped-for inflation prints. Rather, equities were bolstered by economic data that suggested a still-resilient economy, while financial conditions loosened as the confidence of market participants grew. In March, the equity market started to broaden out as some of the cyclical sectors such as energy, mining and financials outperformed. Developed market equities, as measured by the MSCI World Index, rose 8.9% in US dollar terms in the first quarter, while global bonds declined 2.1%. The technology (+12.4%), financial (+10.7%) and energy (+10.1%) sectors led the gains, while the more rates-sensitive and defensive sectors such as consumer staples (+3.5%) and real estate (-1.3%) lagged.

As real interest rates increased, the US Dollar Index strengthened by 3.1%, while the gold price jumped 8.1%, disengaging from its historic inverse relationship to interest rates as strong demand from the East supported its price. South African equities, as measured by the FTSE/JSE All Share Index, continued to struggle versus global equities over the quarter, losing 2.2% in rand terms (or 5.7% in US dollars). Platinum shares were particularly weak, while higher bond yields put pressure on financial shares. Sasol also continued to underperform. Gold mining shares rose on the back of a higher gold price, while rand-hedge shares British American Tobacco, Bidcorp, Richemont and Naspers/Prosus also outperformed. Bonds traded weaker on the back of higher yields globally – the FTSE/JSE All Bond Index losing 1.8%. Cash returned 2.1% while local listed property gained 3.9%. The rand was on the back foot, weakening by 2.8% to the US dollar.

The fund recorded a return of 0.5% – net of fees – for the 12 months to the end of April, behind the benchmark return of 1.1% and the median peer return of 2.7%. The underperformance relative to the benchmark over the past year was driven by the fund's underweight position in Capitec, as well as the overweight positions in Netcare and Spar, partially countered by the overweight positions in Anglo American and Assen.

When compared to competing general equity unit trusts, the fund was in the bottom quartile of its peer group over the past 12 months, but remains in the top quartile over two, three, and 10 years. In the first four months of 2024, the fund was ahead of its benchmark, delivering a 0.7% return, marginally ahead of the benchmark's 0.6%. We made no material changes to the fund in April. The overweight position in Anglo American performed well following BHP's takeover bid late in the month.

Outlook and portfolio positioning

Considering the sharp rise in interest rates over 2022 and 2023 and the reduction in global money supply, the US economy has remained remarkably resilient. However, we know that monetary policy works with variable lags. Inflation and the labour market have not yet returned to equilibrium, while loose fiscal policy, excess savings and fixed rate debt have slowed the impact of tighter monetary policy. This has created uncertainty over the appropriateness of current monetary policy and the future interest rate path, with significant repercussions for expected asset class performance. In this environment, appropriate diversification becomes even more important.

GLOSSARY TERMS

Aggressive risk rating Willingness to take risk is reflected both in the types of securities held and in the concentration of holdings in favoured market sectors. Possible loss of capital is accepted. More active portfolio adjustment is typical.

Collective investment scheme (CIS) Collective investment schemes (also called unit trusts) are portfolios of assets such as equities, bonds, cash and listed property, in which investors can buy units. They allow private investors to pool their money together into a single fund, thus spreading their risk across a range of investments, getting the benefit of professional fund management, and reducing their costs.

Equities An equity or share represents an institution/individual's ownership in a listed company and is the vehicle through which they are able to 'share' in the profits made by that company. As the company grows, and the expectation of improved profits increases, the market price of the share will increase and this translates into a capital gain for the shareholder. Similarly, negative sentiment about the company will result in the share price falling. Shares/equities are usually considered to have the potential for the highest return of all the investment classes, but with a higher level of risk i.e. share investments have the most volatile returns over the short term. An investment in this type of asset should be viewed with a 7 to 10 year horizon.

Net asset value (NAV) Net asset value (NAV) is the value of a fund's asset less the value of its liabilities per unit.

MANDATORY DISCLOSURE

(TER) Period: 1 January 2020 to 31 March 2024.

Total Expense Ratio (TER) 1.52% of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's.

Total Investment Charges (TER + TC) 1.67% of the value of the Financial Product was incurred as costs relating to the investment of the Financial Product.

Transaction Cost (TC) 0.15% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Independent professional financial advice should always be sought before making an investment decision. The Sanlam Group is a full member of the Association for Savings and Investment SA. Sanlam Collective Investments (RF) (Pty) Ltd is a registered and approved Manager in Collective Investment Schemes in Securities. Collective investment schemes are generally medium- to long-term investments. Past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager on request.

Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Forward pricing is used. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date.

Performance is calculated for the portfolio and the individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax. The manager has the right to close the portfolio to new investors in order to manager it more efficiently in accordance with its mandate. The performance of the portfolio depends on the underlying assets and variable market factors. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result is a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The fund may from time to time invest in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.

The management of investments is outsourced to Sanlam Private Wealth (Pty) Ltd (2000/023234/07) is a member of the Johannesburg Stock Exchange, an a licensed Financial Services Provider (FSP 37473) under the Financial Advisory and Intermediary Services Act, 2002 and a Registered Credit Provider (NCRCP1867). The Manager retains full legal responsibility for the co-named portfolio. The portfolio manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

CONTACT INFORMATION

T 021 950 2770

 $\hbox{\cite{\bf E} client care@privatewealth.sanlam.co.za}$

 Tyger Valley
 T
 021 950 2300

 Claremont
 T
 021 672 1888

 Stellenbosch
 T
 021 861 3700

 Johannesburg
 T
 011 778 6600

MANAGER INFORMATION

Sanlam Collective Investments (RF) Pty Ltd

T 021 916 1800

F 021 947 8224

E service@sanlaminvestments.com W www.sanlamunittrusts.co.za

55 Willie van Schoor Avenue, Bellville, Cape town, 7530

 Pretoria
 T
 012 470 0622

 Durban
 T
 031 560 3600

 Knysna
 T
 044 606 1100

 George
 T
 044 805 5900

TRUSTEES

Standard Bank of South Africa Ltd T 021 441 4100

 $\hbox{\bf E compliance-SANLAM@standardbank.co.za}$