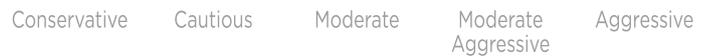


## SPW BALANCED PORTFOLIO

30 APRIL 2022



## PORTFOLIO DESCRIPTION AND INVESTMENT OBJECTIVE

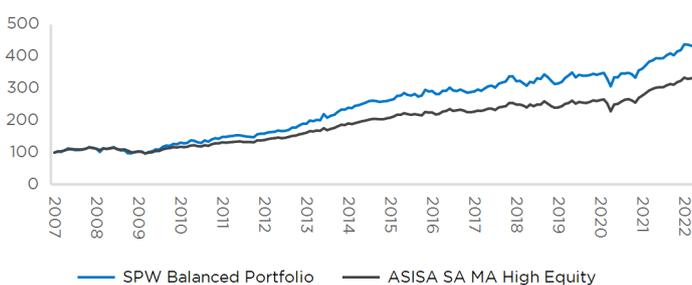
This multi-asset class portfolio invests in equities, bonds, money market instruments and property, both locally and offshore. The portfolio will aim for long-term capital growth. However, a higher exposure to growth assets (equities and properties) is likely to lead to higher volatility over the short term. Investment performance will be driven by active stock picking and asset allocation. This portfolio may have a maximum effective equity exposure (including international equity) of up to 75% and a maximum effective property exposure (including international property) of up to 25% of the market value of the portfolio. Total allowable offshore exposure is 30%.

## YOUR PERSONAL BALANCED PORTFOLIO

The SPW Balanced Portfolio is constructed by the investment team based on an intensive and rigorous investment process. The model portfolio acts as a guide to your portfolio manager in customising your personal portfolio to suit your individual requirements. It is important to note that the performance on this fact sheet is based on the model portfolio and the performance of your portfolio may vary depending on the level of deviation from the model portfolio and the fees charged.

## WHY SELECT A PERSONAL PORTFOLIO

A personal portfolio is suitable to more discerning investors who might have unique factors to consider during the investment process. With a personal portfolio, your investment can be tailored to your unique requirements. You will have the benefit of more direct access to your portfolio manager. Your portfolio will not be affected by the cash investment and withdrawals of other investors.

 PERFORMANCE NET OF FEES<sup>1</sup>


Percentage Returns	Portfolio	Benchmark	Active
10 Yrs (Annualised)	9.82%	8.38%	1.44%
5 Yrs (Annualised)	7.00%	6.69%	0.31%
3 Yrs (Annualised)	7.17%	7.81%	-0.64%
Past 12 Months	9.21%	8.41%	0.80%
YTD	-1.70%	-1.90%	0.20%

## PORTFOLIO INFORMATION

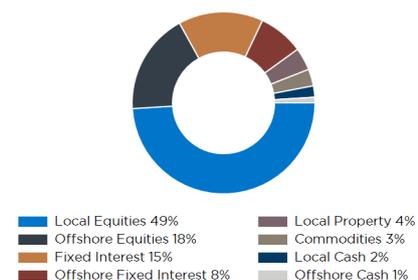
Risk rating	Moderate Aggressive
Inception date	December 2004
Minimum investment	R1 million
Benchmark	Average peer group performance of high equity multi-asset collective investment schemes in South Africa
Management company	Sanlam Private Wealth
Portfolio manager	Alwyn van der Merwe
Initial fees	Nil
Annual management	Fee sliding scale (refer to mandate)

## TOP 5 SHARE HOLDINGS

(Please note your portfolio might vary from this)

Anglo American PLC	5.24%
Sasol Ltd	3.86%
Standard Bank Group Ltd	3.70%
Prosus NV	3.32%
British American Tobacco PLC	3.14%

## ASSET ALLOCATION EXPOSURE



1. The net of fee calculation assumes a 1.15% annual management charge and total trading costs of 1% (both inclusive of VAT) on the value of actual portfolio turnover.



## ABOUT THE PORTFOLIO MANAGER

Alwyn van der Merwe, BCom (Hons), MBA

Alwyn was appointed as Director of Investments of Sanlam Private Wealth in 2007. He has over 25 years` experience in the investment industry and has managed institutional and unit trust portfolios successfully for 14 years. Alwyn leads and chairs Sanlam Private Wealth`s formal investment committee.

## PORTFOLIO MANAGER'S COMMENTS

Following a brief recovery in March, global markets continued their downward trend in April. Multiple factors contributed to the pressure on markets, including the ongoing Russian invasion of Ukraine, Covid-19-related lockdowns in China and concerns over the ability of central banks to combat inflation without causing a hard landing for economies. Global equities, as measured by the MSCI World Index, fell 8.3% in the month - the technology sector leading the decline as the Nasdaq finished the month 13.2% in the red. Emerging market equities retreated by 5.6% in the month.

SA equities, as measured by the FTSE/JSE All Share Index, fell 3.7% in rand terms (-10.5% in US dollar terms) in April. Cyclical sectors on the JSE such as mining and financials underperformed, losing 5.5% and 6.2% respectively, while defensive sectors such as consumer staples managed a 2.3% positive return, assisted by a 7.7% rise in tobacco. Chemicals also performed well, gaining 9.6% on the back of a strong oil price. The rand weakened against the US dollar as the latter strengthened materially against most currencies. Commodity prices were generally on the back foot, reversing some of their prior month gains, except for oil which continued to trade at elevated levels. SA bond yields could not escape the negative trend observed in global bond prices, which led to a 1.7% decline in the FTSE/JSE All Bond Index in April. Cash returned 0.35% in the month.

The portfolio delivered a return of 9.21% for the 12 months to the end of April, outperforming the peer group average by 79 basis points. The offshore stock selection detracted from performance. The offshore equity style of 'quality at a reasonable price' resulted in the portfolio lagging over the past year. However, this approach has paid off in recent months. Local stock selection contributed positively to the relative performance over the 12-month period. Local stock selection - zero weighting in gold - detracted from the recent performance. When compared to competing high-equity, multi-asset unit trusts over longer-term periods, the portfolio's performance puts it in the top half over one, five and seven years, and in the top quartile against peers over 10 years.

We have introduced several changes to the portfolio. We sold 2% from the Satrix World Equity Tracker but boosted the exposure to global energy stocks by adding 2% to the BlackRock Global Energy Fund. The portfolio now has a 64.7% exposure to this asset class. We sold the entire exposure to global listed property. We increased the exposure to global alternative assets by adding 1.8% to the Janus Henderson Global Multi-Strategy Fund. Finally, we increased the exposure to direct gold somewhat.

## ABOUT SANLAM PRIVATE WEALTH

Sanlam Private Wealth is a holistic, integrated wealth management business that provides advice and manages assets for high net worth private individuals, cultural organisations, charitable institutions and similar entities with investable assets of more than R1 million.

## CONTACT US

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## MANDATORY DISCLOSURE

Participation in the SPW Balanced Portfolio is a medium- to long-term investment. The value of the portfolio is subject to fluctuations and past performance is not necessarily a guide to its future performance. Calculations are based on a lump sum investment with gross income reinvested on the ex-dividend date. All performance figures are net of fees and costs. Actual investment performance will differ based on the fees applicable, the actual investment date and the date of reinvestment of income. A schedule of fees and maximum commissions is available from the manager. Sanlam Private Wealth (Pty) Ltd, registration number 2000/023234/07, is a member of the Johannesburg Stock Exchange, a licensed Financial Service Provider (FSP 37473) and a Registered Credit Provider (NCRCP1867).

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