

SPW EQUITY PORTFOLIO

31 OCTOBER 2022

Conservative
Cautious
Moderate
Moderate Aggressive
Aggressive

PORTFOLIO DESCRIPTION AND INVESTMENT OBJECTIVE

This is a diversified local equity portfolio. The portfolio aims to outperform the JSE All Share Index on a total return basis, over an investment horizon of three years or more, by investing in high-quality companies that we feel are undervalued. This portfolio is suitable for investors who can withstand potential capital volatility in the short term.

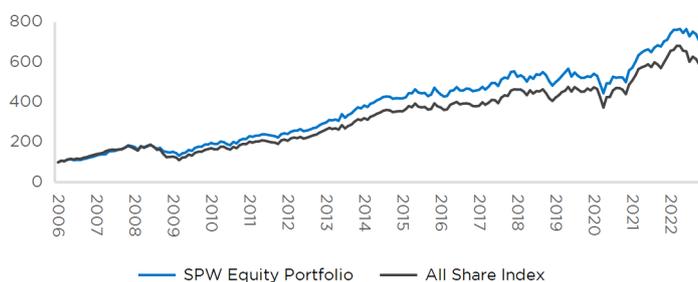
The portfolio offers a carefully selected, well diversified basket of shares from all sectors on the JSE. However, it may also provide exposure to unlisted shares. The investments in the portfolio are subject to rigorous, in-depth research and adhere to our pragmatic value investment philosophy.

YOUR PERSONAL EQUITY PORTFOLIO

The SPW Equity Portfolio is constructed by the investment team based on an intensive and rigorous investment process. The model portfolio acts as a guide to your portfolio manager in customising your personal portfolio to suit your individual requirements. It is important to note that the performance on this fact sheet is based on the model portfolio and the performance of your portfolio may vary depending on the level of deviation from the model portfolio and the fees charged.

WHY SELECT A PERSONAL PORTFOLIO

A personal portfolio is suitable to more discerning investors who might have unique factors to consider during the investment process. With a personal portfolio, your investment can be tailored to your unique requirements. You will have the benefit of more direct access to your portfolio manager and you have the benefit of enjoying direct ownership of shares. Your portfolio will not be affected by the cash investment and withdrawals of other investors.

PERFORMANCE NET OF FEES¹


Percentage Returns	Portfolio	Benchmark	Active
10 Yrs (Annualised)	9.99%	9.54%	0.45%
5 Yrs (Annualised)	6.03%	6.21%	-0.18%
3 Yrs (Annualised)	11.81%	9.79%	2.02%
Past 12 Months	4.97%	3.29%	1.68%
YTD	-0.58%	-5.66%	5.08%

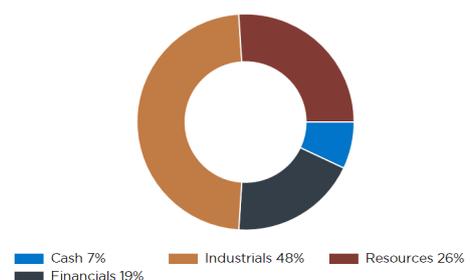
PORTFOLIO INFORMATION

Risk rating	Aggressive
Inception date	April 2001
Minimum investment	R1 million
Benchmark	FTSE/JSE All Share TR Index
Management company	Sanlam Private Wealth
Portfolio manager	Alwyn van der Merwe
Initial fees	Nil
Annual management	Fee sliding scale (refer to mandate)

TOP 5 SHARE HOLDINGS

(Please note your portfolio might vary from this)

Prosus NV	8.49%
Compagnie Fin Richemont	7.84%
Anglo American PLC	6.89%
British American Tobacco PLC	6.87%
Standard Bank Group Ltd	6.14%

EQUITY SECTOR EXPOSURE


1. The net of fee calculation assumes a 1.15% annual management charge and total trading costs of 1% (both inclusive of VAT) on the value of actual portfolio turnover.



ABOUT THE PORTFOLIO MANAGER

Alwyn van der Merwe, BCom (Hons), MBA

Alwyn was appointed as Director of Investments of Sanlam Private Wealth in 2007. He has over 25 years` experience in the investment industry and has managed institutional and unit trust portfolios successfully for 14 years. Alwyn leads and chairs Sanlam Private Wealth`s formal investment committee.

PORTFOLIO MANAGER'S COMMENTS

After a disastrous performance in Q3, October proved to be a much stronger month for South African financial assets. A key driver behind the recovery was speculation that central banks might start pivoting away from their campaign of rapid rate hikes. Both equity and bond prices fluctuated as economic indicators and central banks drove changes in interest rate expectations.

South African equity prices followed the global equity pattern. However, the return was relatively muted - local equities, as measured by the FTSE/JSE All Share Index, gained 4.9% in rand terms versus a very strong 7.2% (US dollar) gain in global equities. We saw strong gains across a wide range of equity sectors. Banks (16%), tobacco (11%) and forestry and paper (28%) were some of the standout sectors. However, the heavyweight technology sector, with Naspers/Prosus as its biggest constituent, lost 15% in the month. Cash returned 0.5%.

October was another bad month for metals, with both gold and copper losing ground for a seventh consecutive month. Gold weakness continued as the US Federal Reserve has hiked rates and real yields have moved into firmly positive territory. Industrial metals didn't fare well, with the prospect of a recession putting downward pressure on prices. The portfolio recorded a return of 5.0% - net of fees - for the 12 months to the end of October, outperforming both the benchmark return of 3.3% and the median peer return of 2.9%. The outperformance relative to the benchmark over the past year was driven by the portfolio's overweight positions in Investec, British American Tobacco and Sasol, partially countered by the positions in Prosus and Old Mutual, and the lack of exposure to Thungela. In the first 10 months of 2022, the portfolio returned -0.6%, ahead of the benchmark's -5.7% and the median peer's -2.5%.

When compared to competing general equity unit trusts, the portfolio was in the top third of its peer group over the past 12 months and two years. The portfolio's performance is in the top quartile of its peer group over three, seven and 10 years. In October, the portfolio reduced its exposure to BHP following a period of outperformance relative to the market, and given our concerns around the economic cycle. We increased our Sasol holdings on valuation grounds.

ABOUT SANLAM PRIVATE WEALTH

Sanlam Private Wealth is a holistic, integrated wealth management business that provides advice and manages assets for high net worth private individuals, cultural organisations, charitable institutions and similar entities with investable assets of more than R1 million.

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MANDATORY DISCLOSURE

Participation in the SPW Equity Portfolio is a medium- to long-term investment. The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to its future performance. Calculations are based on a lump sum investment with gross income reinvested on the ex-dividend date. All performance figures are net of fees and costs. Actual investment performance will differ based on the fees applicable, the actual investment date and the date of reinvestment of income. A schedule of fees and maximum commissions is available from the manager. Sanlam Private Wealth (Pty) Ltd, registration number 2000/023234/07, is a member of the Johannesburg Stock Exchange, a licensed Financial Services Provider (FSP 37473) and a Registered Credit Provider (NCRCP1867).

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